



## **LSP Advisory B.V.**

Report on the first half of 2018

**LSP Advisory B.V.**

Financial statements  
for the period January until June  
2018

(no audit or limited review has been performed)

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## Directors' report

### General

LSP Advisory B.V. was incorporated on 3 March 2008 as asset manager focussing on investments in publicly listed life sciences companies. It currently manages the Euronext listed LSP Life Sciences Fund N.V. (the Fund) and a separate client mandate with a different investment strategy. During the reporting period the Assets under Management have increased from € 107.6 million to € 141.7 million, a 32% increase.

LSP Advisory B.V. has its statutory seat at Johannes Vermeerplein 9, Amsterdam, the Netherlands and is registered at the Trade Register of the Chamber of Commerce in Amsterdam under file number 34296447.

### Governance

LSP Advisory B.V. is a wholly owned subsidiary of LSP Advisory Group B.V. It has been granted a license pursuant to Article 2:65 of the Dutch Financial Markets Supervision Act (Wft) by the Authority for the Financial Markets on 12 April 2011. With the Alternative Investment Fund Managers Directive (AIFMD) that came into force on 22 July 2014, this license has been converted into an AIFM license by legislative decree.

The Supervisory Board of LSP Advisory B.V. currently comprises of one member. The principal duties and responsibilities of the Supervisory Board include (i) the supervision of the management of LSP Advisory B.V. as well as to supervise the general course of affairs of LSP Advisory B.V., and (ii) resolving any conflict of interest situation LSP Advisory B.V. is involved in.

### Key Financial Data

In the first half year of 2018 LSP Advisory B.V. had revenues amounting to € 0.8 million compared to € 0.5 million in the same period prior year. Operating expenses for the period amount to € 0.6 million (2017 H1: € 0.8 million) resulting in a net profit for the period of € 0.2 million. Net loss for the same period in 2017 amounted to € 0.3 million.

Per period end the shareholders' equity amounted € 1.3 million which is well above the solvency requirement as included in the AIFMD. Current assets less current liabilities as of 30 June 2018 amounted to € 1.3 million (2017: € 1.7 million).

### **Risk management**

LSP Advisory has established and maintains a permanent risk management function that implements effective risk management policies and procedures in order to identify, measure, manage and monitor on an ongoing basis all relevant risks.

The risk management function is functionally and hierarchically separated from the investment management function. The risk manager has a dotted line to the Supervisory Board and participates in the Supervisory Board meetings. The risk management function is also subject to the independent review of the Supervisory Board to ensure that decisions are being arrived at independently. The risks of LSP Advisory B.V. itself are mainly related to:

- Market risks
- Credit risk
- Operational risks, including regulatory compliance risk

LSP Advisory B.V. is exposed to market risk as the management fee is linked to the Assets under Management (AuM). In turn this AuM fluctuates with market movements. Also the performance fee is influenced by market movements as well as investment performance. Credit risk mainly relates to the solvency and liquidity of the investment fund(s) from which LSP Advisory B.V. receives its fees. Operational risks relate mainly to people, e.g. skill and retention of key investment personnel, IT systems and regulatory compliance risk.

### **Personnel**

During the reporting period no changes occurred in the composition and number of staff members.

### **Investments and financing**

LSP Advisory B.V. is making additional investments in its IT infrastructure in order to further improve the trade execution capabilities, risk management and data analytics. The Company is completely financed with equity and it is expected to remain that way for the next couple of years. Aforementioned investments will be financed out of retained earnings

### **Administrative organization and internal controls**

LSP Advisory B.V. has documented the administrative organization and internal controls in accordance with the Dutch Financial Markets Supervision Act (Wft) and the Decree on Market Conduct Supervision of Financial Business (Bgfo). During the reporting period we have reviewed the various aspects of our operations. Our review did not find anything that would lead us to conclude that the administrative organization and the system of internal controls as referenced in article 121 of the Bgfo does not satisfy the requirements as laid down in the Bgfo and related regulations. Furthermore, we did not find that the administrative organization and internal controls are ineffective or that they do not operate in accordance with their description.

Based on the above, we declare as LSP Advisory B.V. that we are in possession of a description of the administrative organization and internal controls in accordance with Article 121 of the Bgfo, which fulfils the requirements of the Bgfo. We also state with a reasonable degree of certainty that the administrative organization and the system of internal controls were effective and operated in accordance with its description during the reporting period.

The Directors of LSP Advisory B.V. confirm to the best of their knowledge that:

- the financial statements for the period January until June 2018 have been prepared in accordance with the statutory provisions of Part 9, Book 2 of the Netherlands Civil Code and give a true and fair view of the assets, liabilities and financial position of LSP Advisory B.V. as at 30 June 2018 and of its result for the period then ended;
- the report includes a fair review of the key developments of the Company during the period and the effects thereof on the annual report, together with the principal risks and uncertainties of upcoming six months;
- the report provides adequate disclosure of the principal transactions with related parties.

### **Outlook**

For the second half of 2018, LSP Advisory B.V. expects to further grow its Assets under Management, in line with the ambition to become a sizable player in its market. It is expected that this growth comes from a combination of investment performance, subscription by new investors and/or business development initiatives.

**LSP Advisory B.V.**

Mark Wegter

Geraldine O'Keeffe

## *Financial statements*

### Balance sheet as at 30 June 2018

Assets		30 June 2018	31 December 2017
(in Euro)			
<b>Current assets</b>			
Receivables from group companies	<b>1</b>	529,412	262,835
Taxes and social security premiums	<b>2</b>	18,893	95,111
Other receivables	<b>3</b>	1,110,518	2,703,254
Cash and cash equivalents	<b>4</b>	<u>6,306</u>	<u>204,586</u>
		1,665,129	3,265,786
		<u>1,665,129</u>	<u>3,265,786</u>

Liabilities		30 June 2018	31 December 2017
(in Euro)			
<b>Equity</b>			
	<b>5</b>		
Issued capital		18,000	18,000
Share premium		332,000	332,000
General reserve		794,049	414,041
Result for the period		<u>170,515</u>	<u>945,008</u>
		1,314,564	1,709,049
<b>Current liabilities</b>			
Taxes and social security premiums	<b>6</b>	33,287	60,526
Other liabilities	<b>7</b>	<u>317,278</u>	<u>1,496,211</u>
		350,565	1,556,737
		<u>1,665,129</u>	<u>3,265,786</u>

## Profit and loss account for the period January until June 2018

		01-06/2018	01-06/2017
(in Euro)			
Management fee	8	<u>813,826</u>	<u>499,852</u>
<b>Operating income</b>		813,826	499,852
Staff expenses	9	426,910	482,628
Other operating expenses	10	190,110	276,192
Service fee	11	<u>25,650</u>	<u>25,650</u>
<b>Operating expenses</b>		642,670	784,470
<b>Operating income (loss)</b>		<u>171,156</u>	<u>(284,618)</u>
<b>Income before tax</b>		171,156	(284,618)
<b>Corporate income tax</b>	12	641	-
<b>Net income (loss) for the year</b>		<u>170,515</u>	<u>(284,618)</u>



## Notes

### **General**

LSP Advisory B.V. is a private limited liability company established under the laws of the Netherlands on 3 March 2008. LSP Advisory B.V. has its statutory seat at Johannes Vermeerplein 9, Amsterdam, the Netherlands and is registered at the Trade Register of the Chamber of Commerce in Amsterdam under file number 34296447. Its primary activities consist of managing investment funds and mandates in the healthcare sector.

### **Principles of accounting**

#### **Basis of preparation**

The accompanying financial statements have been prepared in accordance with Title 9, Book 2 of the Netherlands Civil code and the Generally Accepted Accounting Principles in the Netherlands. In view of the size of the Company, the exemption provided for in article 396, Title 9, Book 2 of the Netherlands Civil code (small company) has been applied.

#### **Going concern**

These financial statements have been prepared on the basis of the going concern assumption.

### **General**

An asset is disclosed in the balance sheet when it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost of the asset can be measured reliably. A liability is recognised in the balance sheet when it is expected to result in an outflow from the entity of resources embodying economic benefits and the amount of the obligation can be measured with sufficient reliability.

Income is recognised in the profit and loss account when an increase in future economic potential related to an increase in an asset or a decrease of a liability has arisen, the size of which can be measured reliably. Expenses are recognised when a decrease in the economic potential related to a decrease in an asset or an increase of a liability has arisen, the size of which can be measured with sufficient reliability.

If a transaction results in a transfer of future economic benefits and or when all risks relating to assets or liabilities to a third party, the asset or liability is no longer included in the balance sheet. Assets and liabilities are not included in the balance sheet if economic benefits are not probable and/or cannot be measured with sufficient reliability.

Income and expenses are allocated to the financial year to which they relate.

All amounts are in Euro (€), the Company's functional currency, unless otherwise stated.

### **Using estimates and judgments**

The preparation of the financial statements requires that management make judgements and use estimates and assumptions that affect the application of the accounting principles and the reported value of the assets and liabilities and the income and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are continually reviewed. Revised estimates are incorporated in the period in which the estimate is revised and in future periods for which the revision has consequences.

### **Foreign exchange translation**

Transactions denominated in foreign currency are translated into the relevant functional currency of the Company at the exchange rate applying on the transaction date. Monetary assets and liabilities denominated in foreign currency are translated at the balance sheet date into to the functional currency at the exchange rate applying on that date. Translation gains and losses are taken to the profit and loss account as expenditure.

Non-monetary assets and liabilities in foreign currency that are stated at historical cost are translated into euros at the applicable exchange rates applying on the transaction date. Non-monetary assets and liabilities in foreign currency that are stated at present value are translated into euros at the applicable exchange rates at the moment the present value is determined. Translation gains and losses are taken directly to equity as part of the revaluation reserve.

### **Financial instruments**

Financial instruments include investments in shares and bonds, trade and other receivables, cash items, loans and other financing commitments, derivative financial instruments, trade payables and other amounts payable. These financial statements contain the following financial instruments: receivables and financial liabilities.

Financial instruments are initially stated at fair value, including discount or premium and directly attributable transaction costs. However, if financial instruments are subsequently measured at fair value through profit and loss, then directly attributable transaction costs are directly recognised in the profit and loss account at the initial recognition.

After initial recognition, financial instruments are valued in the manner described below.

### **Other receivables**

Other receivables are carried at amortised cost on the basis of the effective interest method, less impairment losses.

**Equity**

Financial instruments taking the legal form of shareholders' equity instruments are presented under shareholders' equity. Distributions to the holders of these instruments are deducted from shareholders' equity.

**Current liabilities**

Current liabilities are stated after their initial recognition at amortised cost on the basis of the effective interest rate method.

**Taxes**

Taxes are calculated on the result, taking into account existing tax facilities.

## Balance sheet as at 30 June 2018

### Current Assets

#### 1. Receivables from group companies

The receivables from group companies consist of a receivable from LSP Advisory Group B.V. of € 0.5 million which is due within one year.

#### 2. Taxes and social security premiums

Taxes and social security premiums consist of a receivable for corporate income tax for prior years.

#### 3. Other receivables

Other receivables consist of management fee and other costs paid from LSP Life Sciences Fund N.V. of € 217 thousand and management fee from the mandates of € 92 thousand as well as receivables from LSP Bioventures Management B.V. of € 250 thousand, LSP Operations B.V. of € 362 thousand and LSP Management Group B.V. of € 189 thousand. All these receivables are due within one year.

#### 4. Cash and cash equivalents

The cash at banks consists of the balance in the Euro bank account at the ING Bank in Amsterdam. All cash and cash equivalents are available on demand.

## 5. Equity

(in Euro)	Issued capital	Share premium	General reserve	Result for the period	Total
Balance as at 31 December 2016	18,000	82,000	700,124	(286,083)	514,041
Changes during the year					
Contribution share premium		250,000			250,000
Transfer of result to reserve			(286,083)	286,083	-
Result for the year				945,008	945,008
Balance as at 31 December 2017	18,000	332,000	414,041	945,008	1,709,049
Changes during the year					
Transfer of result to reserve			945,008	(945,008)	-
Dividend			(565,000)		(565,000)
Result for the period				170,515	170,515
Balance as at 30 June 2018	18,000	332,000	794,049	170,515	1,314,564

In the first half of the year 2018 dividend in the amount of € 0.6 million was paid to its shareholder. The Company did not pay dividend in 2017. In 2017 the shareholders contributed € 0.3 million in share premium to the Company.

## Issued capital

The authorised capital of the Company amounts to € 90,000, divided in 90,000 common shares, with a par value of € 1.00, of which 18,000 shares have been issued and fully paid.

## Current liabilities

### 6. Taxes and social security premiums

Taxes and social security premiums consist of VAT payable for the second quarter of 2018 of € 33 thousand. This liability is due within one year.

### 7. Other liabilities

Other liabilities consist of various expenses made in the first half year of 2018, which will be paid before year end 2018 and a payable to LSP Bioventures Inc. These liabilities are all due within one year.

## **Off-balance sheet assets and liabilities**

### **Fiscal unity**

LSP Advisory B.V. is part of a fiscal unity with LSP Advisory Group B.V. being the ultimate holding company. The income tax for the group is payable at group level and only recorded in the financial statements of the mother. LSP Advisory B.V. is however jointly and severally liable for the aggregate Corporate Tax liability of this group in case LSP Advisory Group B.V. does not timely or fully pays the group's taxes.

## Income Statement for the period January until June 2018

### 8. Management fee

LSP Advisory B.V. has concluded an investment management agreement with LSP Life Sciences Fund N.V. pursuant to which it is entitled to receive a management fee equal to 1.5% per annum of the Net Asset Value excluding (i.e. before deduction of) the accrued management fee and performance fee. The management fee accrues on a daily basis by reference to the latest Net Asset Value and is payable by the Fund in arrears as per the last business day of each month.

In addition LSP Advisory B.V. has concluded an investment management agreement with the Client Mandates pursuant to which LSP Advisory B.V. is entitled to receive a management fee of up to 1.5% per annum of the average Net Asset Value of the respective Client Mandate.

The aggregate management fee for the period amounted to € 0.8 million (2017 H1: € 0.5 million).

### 9. Staff expenses

(in Euro)	01-06/2018	01-06/2017
Gross wages and salaries	332,382	396,287
Social security charges	48,419	46,952
Pension insurance	44,318	37,598
Other staff expenses	1,791	1,791
Total staff expenses	426,910	482,628
FTE at period end	3.7	3.7

As part of the AIFMD implementation, the Investment Managers and the Risk Manager have been seconded to LSP Advisory B.V. as of 1 July 2014. As part of this secondment agreement LSP Operations B.V. charges the fully loaded personnel expenses to LSP Advisory B.V. As such the above table shows the staff expenses for the period 1 January 2018 to 30 June 2018.

LSP Advisory B.V. has implemented the AIFMD regulations regarding remuneration and has established a compliant remuneration policy. The objective of this remuneration policy is to motivate and retain the investment managers and other employees. The remuneration policy of the Company is designed such that it is consistent with and promotes sound and effective risk management and does not encourage risk-taking in a manner inconsistent with the risk policy of the Funds under management.

In the first half of the year 2018 LSP Advisory B.V. paid € 0.4 million (2017 H1: € 0.5 million) to its staff members. Of this amount € 0.4 million (2017 H1: €0.5 million) was fixed remuneration and no variable compensation was paid for the period (2017 H1: nil).

Of the total remuneration referenced above an amount of € 0.4 million (2017 H1: € 0.4 million) related to the directors of the Fund Manager. This consists of a fixed remuneration of € 0.4 million (2016 H1: € 0.4 million) and no variable compensation for the period (2017 H1: nil).

01-06/2018 (in Euro)	Beneficiaries	Fixed remuneration	Variable remuneration	Total remuneration
Directors	3	350,841	-	350,841
Identified staff	1	12,046	-	12,046
Other employees	2	64,023	-	64,023
<b>Total</b>	<b>6</b>	<b>426,910</b>	<b>-</b>	<b>426,910</b>

01-06/2017 (in Euro)	Beneficiaries	Fixed remuneration	Variable remuneration	Total remuneration
Directors	3	417,328	-	417,328
Identified staff	1	11,732	-	11,732
Other employees	1	53,568	-	53,568
<b>Total</b>	<b>5</b>	<b>482,628</b>	<b>-</b>	<b>482,628</b>

## 10. Other operating expenses

(in Euro)	01-06/2018	01-06/2017
Advisory costs	62,599	123,746
Travel, meeting and representation expenses	94,158	148,499
Other costs	33,353	3,947
<b>Total other operating expenses</b>	<b>190,110</b>	<b>276,192</b>



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**11. Service fee**

(in Euro)	01-06/2018	01-06/2017
Service fee LSP Operations B.V.	25,650	25,650

From 1 July 2014 onwards LSP Operations B.V. charges a service fee at arm's length conditions to LSP Advisory B.V. for financial and legal services, office automation, service provider management and housing costs. For the period January until June 2018 the total fee charged amounted to € 26 thousand (2017 H1: € 26 thousand).

**12. Corporate income tax**

From 1 July 2015, LSP Advisory B.V. is part of a fiscal unity with LSP Advisory Group B.V., which bears the corporate income tax as being the holding company.

**Related party transactions**

LSP Operations B.V. on charges third party expenses to LSP Advisory B.V. for travel costs, office expenses and marketing costs paid. For the first half year of 2018 the total amount charged is € 9 thousand. Furthermore as given account of in notes 9 and 11, LSP Operations B.V. has charged LSP Advisory B.V. under the secondment agreement and the services agreement.

**Post-balance sheet events**

Management is not aware of any events that took place after balance sheet date that could have a material effect on the financial position of the Company.

Amsterdam, 20 July 2018

**As Statutory Directors**

Mark Wegter

Geraldine O'Keeffe

## Other information

### **Statutory regulations as to appropriation of profit**

According to Article 21 of the Articles of Association, profit as evidenced by the adopted financial statements shall be at the disposal of the General Meeting of Shareholders.

The Company may only make payments from the distributable profit to the shareholders and other parties having a profit entitlement in so far as its shareholders' equity exceeds the value of the paid-in portion of the capital augmented by such reserves as required to be maintained, either by law or, in so far as applicable, pursuant to these Articles of Association.